

#### Annual General Meeting of Shareholders No. 2/2015 27 April 2015

At Athenee Crystal Hall, 3rd Floor, Plaza Athenee Bangkok





#### **Meeting Agenda**

- **AGENDA 1** To certify minutes of the Annual General Meeting of Shareholders No. 1/2015 held on 28 January 2015
- AGENDA 2 To acknowledge results of operations of the Company for the three-month period ended 31 December 2014 (1 October 31 December 2014)
- AGENDA 3 To consider and approve the Company's financial statements for the three-month period ended 31 December 2014 (1 October 31 December 2014), including the auditor's report
- AGENDA 4 To consider and approve the payment of cash dividends for the three-month period ended 31 December 2014 (1 October 31 December 2014) and the appropriation of a legal reserve
- AGENDA 5 To consider and approve the appointment of auditors for the 2015 financial year ended 31 December 2015 (1 January 31 December 2015) and the determination of audit fees
- AGENDA 6 To consider and approve the appointment of directors to replace those who are retiring by rotation
- AGENDA 7 To acknowledge remunerations for directors and members of sub-committees pursuant to the remuneration policy for directors and members of sub-committees
- **AGENDA 8** To consider and approve the issuance of debentures
- **AGENDA 9** To consider other business (if any)



#### **AGENDA 1**

## TO CERTIFY MINUTES OF THE ANNUAL GENERAL MEETING OF SHAREHOLDERS NO. 1/2015 HELD ON 28 JANUARY 2015

The resolution of this agenda must be approved by the majority vote of the shareholders who attend the meeting and cast their votes.



#### **AGENDA 2**

## TO ACKNOWLEDGE RESULTS OF OPERATIONS OF THE COMPANY FOR THE THREE-MONTH PERIOD ENDED 31 DECEMBER 2014 (1 OCTOBER - 31 DECEMBER 2014)

This agenda is for acknowledgement by shareholders.

No voting is required.



#### Performance for the three-month period ended 31 December 2014

At the 1/2014 Annual General Meeting, the shareholders approved the change of the Company's accounting period from the period starting from 1 October to 30 September to the period starting from 1 January to 31 December, commencing after the period ended 31 December 2014. Thus, it led to one-off transitional financial statement for the period from 1 October to 31 December 2014 to be compatible with the financial statements for the year ended 31 December 2014.

To benefit the comparable performance results of the year 2014 according to new accounting period, the Company provided additional financial information for the twelve-month periods ended 31 December 2014 and 2013.

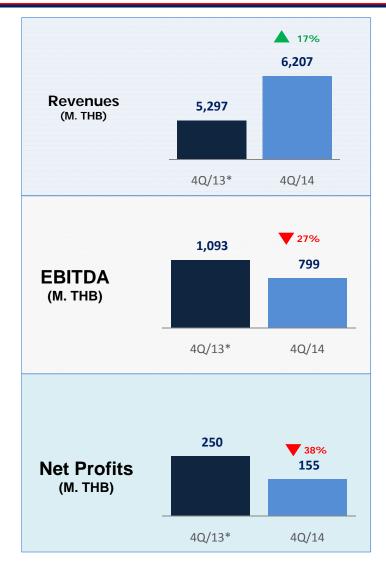




#### **Consolidated Income Statement**

For Three-month period ended 31 December 2014 (1 Oct. - 31 Dec. 2014)

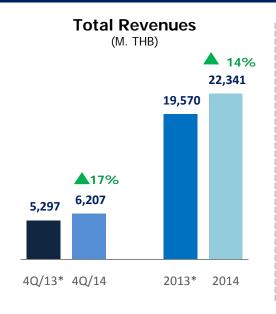
Income statement	restated		
Baht Millions	4Q/13	4Q/14	%YoY
Revenues	5,297	6,207	<b>17</b> %
Costs	(4,038)	(5,190)	29%
Gross profits	1,259	1,017	-19%
Equity income	262	258	-2%
Other income	31	46	51%
SG&A	(459)	(522)	14%
EBITDA	1,093	799	-27%
Depreciation & Amortisation	(359)	(422)	18%
Finance costs	(126)	(128)	2%
EBT	608	249	-59%
Income taxes	(193)	(91)	-53%
Non-recurring items	(29)	(22)	-25%
Forex translation	42	73	76%
Net profits	428	209	-51%
Net profits (losses) attributable to			
- Non-controlling interest	(178)	(54)	-70%
- Owner of the Company	250	155	-38%
No. of shares (million)	994	1,301	
Basic EPS (Baht)*	0.25	0.12	

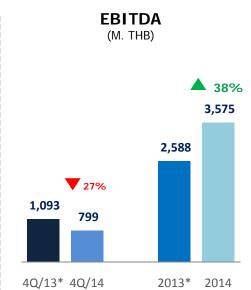


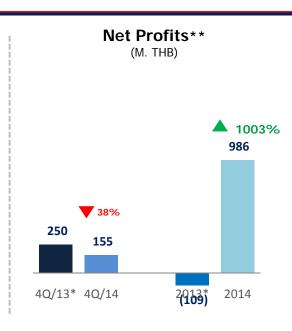


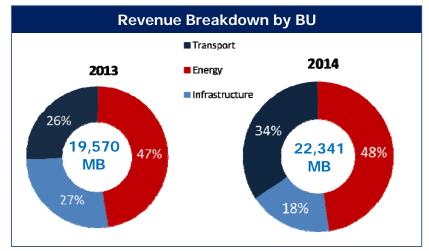
#### **Consolidated Performance Highlight**

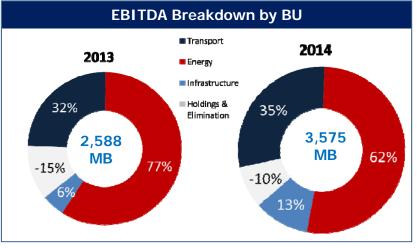
Strong 2014 Performance despite slowdown in 4th Quarter











<sup>\*</sup> Restated

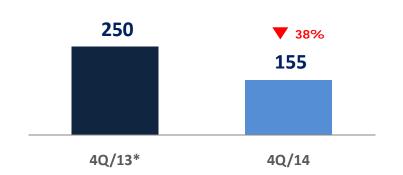


#### **Net Profits Contribution of Strategic Business Units**

Slower 3-Month Performance But Full-Year Performance Remained Strong

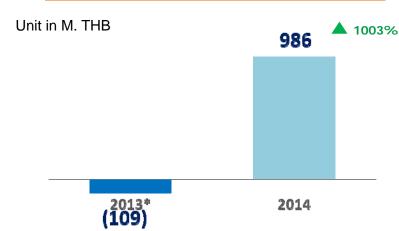
#### 4<sup>th</sup> Quarter (Oct – Dec) Performance

Unit in M. THB



	Unit in M. THB	4Q/13	4Q/14	△ YoY
TRANSPORT	Thoresen Shipping	117	19	-84%
ENERGY	Mermaid Maritime	238	82	-66%
RUCTURE	UMS	-35	-20	43%
INFRASTRUCTURE	PMTA	88	55	-37%

#### Full Year (Jan - Dec) Performance\*\*



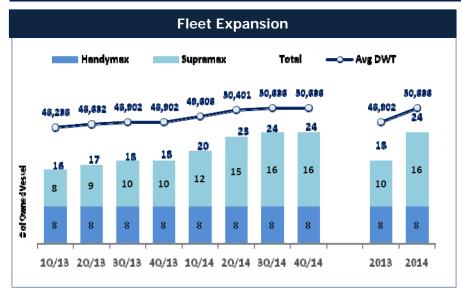
	Unit in M. THB	2013	2014	△ YoY
Transport	Thoresen Shipping	-129	257	299%
ENERGY	Mermaid Maritime	554	724	31%
CCTURE	UMS	-366	-91	75%
INFRASTRUCTURE	PMTA	271	270	0%

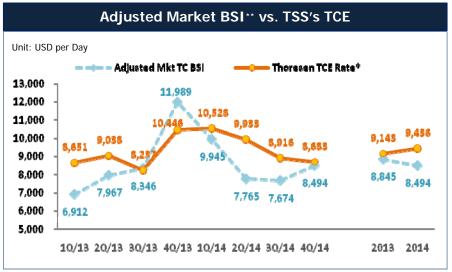
Restated

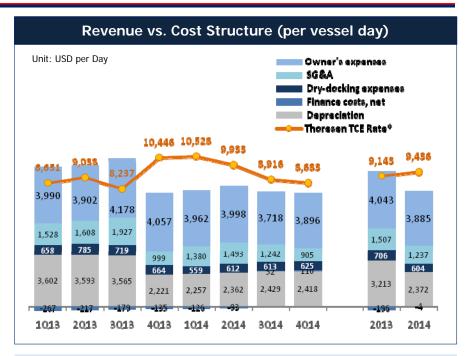


#### **Thoresen Shipping (TSS)**

TSS's Time Chartered Equivalent (TCE) Outperform Market





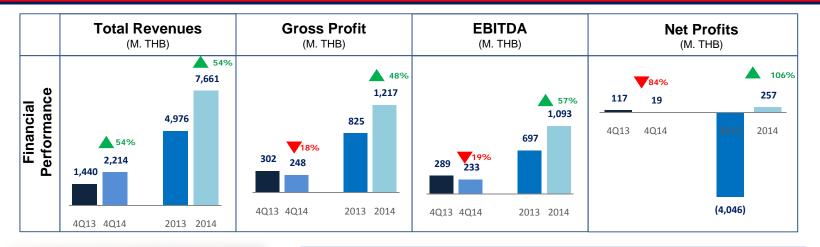


- Dry Bulk Shipping market showed signs of volatility and soften throughout the year 2014
- Lower market TC BSI rate in 2014, yet TSS outperform the market from proficient Chartered-In Strategy
- Owned Fleet expanded to 24 vessel in 2014
- Lower Owner's Expenses due to effective cost management (industry average of USD 5,121 per day)



#### **Thoresen Shipping (TSS)**

Satisfactory Earnings Despite Soften Dry Bulk Shipping Market





#### 4Q/13 vs 4Q/14

- TSS's TCE Rate dropped 17% vs. 30% of Adjusted Mkt BSI
- Lower margin from Chartered in vessels
- EBITDA down by 19% while Net Income decline by 84% due to higher depreciation from new fleet

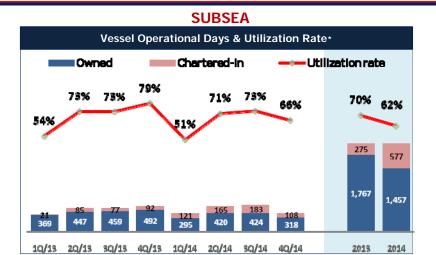
#### 2013 vs 2014

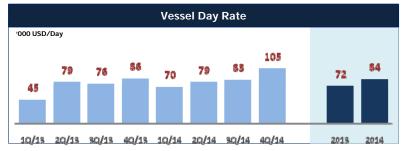
- 2014 TSS's TCE Rate outperform market by 11% (3% in 2013)
- Well execution to capture higher margin from additional fleet and Chartered-in activities
- Effective cost control and management
- Positive turnaround from net losses excluding impairment of -129 M. THB to net profit 257 M. THB



#### Mermaid Maritime (MML)

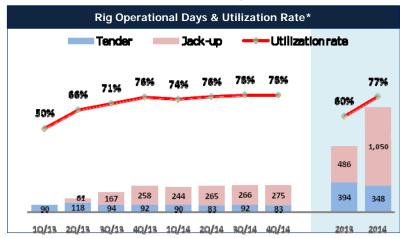
#### **Lower Utilization Rate in Subsea Pressured Performance**

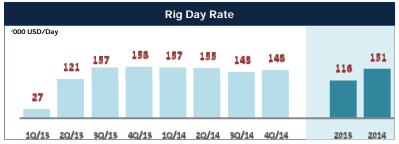




- Fleet utilization rate in 2014 declined to 62% because of cable laying projects which generate higher turnover for relatively shorter contract period
- One of our vessels undertook planned mandatory 5-year dry docking maintenance in 4Q/14
- Day rate went up during 3Q-4Q/14 due to cable laying business

#### **DRILLING**



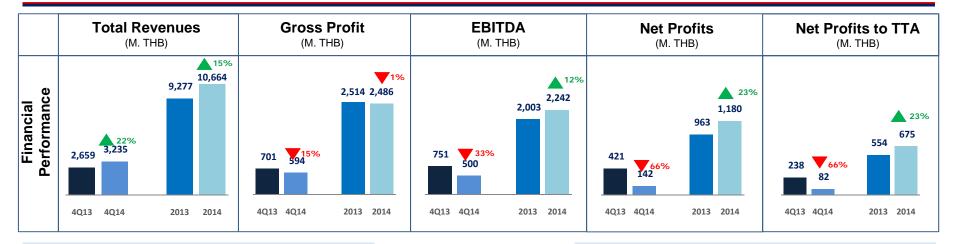


- Rig utilization rate, underpinned by steady operation of jack-up drilling rigs, went up to 77% in 2014
- 3Q-4Q/14, there was day rate reduction of tender rig MTR-2 after the client renegotiated to place the rig as work over unit during the permit approval process



#### Mermaid Maritime (MML)

#### **Solid Performance driven by AOD**



#### **SUBSEA**

#### 4Q/13 vs 4Q/14

- Revenue increased from service and product expansions.
- Higher chartered-in costs & lower utilization affected profit margin
- Dry docking activities on certain vessels brought down utilization

#### 2013 vs 2014

 The impact from last quarter performance and lower utilization of owned vessels resulted in weaker performance





#### **DRILLING**

#### 4Q/13 vs 4Q/14

- Drilling Business performed steadily in the last quarter, underpinning by AOD.
  - MTR-2 saw pre-mature contract termination after the customer was unable to secure drilling permit from Indonesian government.
  - Mermaid is actively marketing MTR-2 focused on SEA region

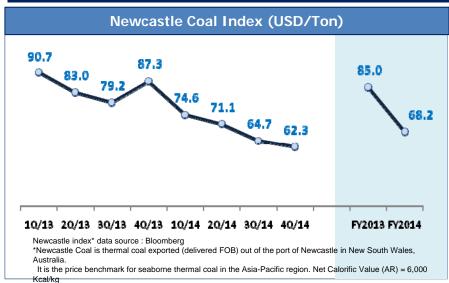
#### 2013 vs 2014

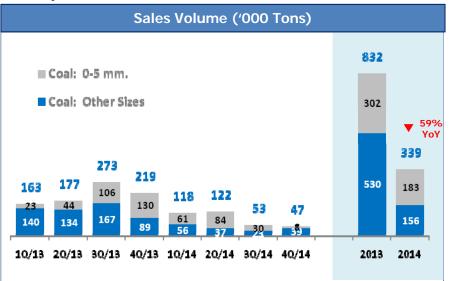
 The Drilling Business showed strong performance especially from its associate AOD

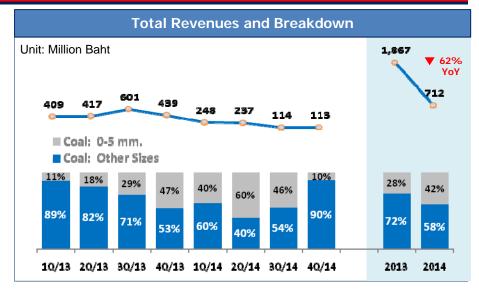


#### **Unique Mining Services (UMS)**

#### **Unfavorable Market Situation**





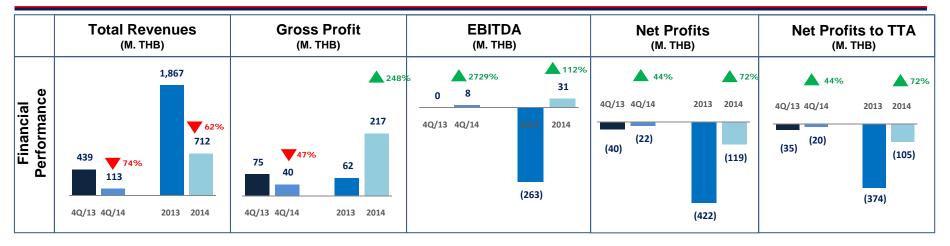


- Declining of Coal Price as China reduced imports and rely more on domestic supply.
- Rebalancing capital structure
  - Reducing of High Cost inventories
  - o Focusing on Selling 0-5 mm coal
  - Limit production of classified coals
  - Cost reduction program



#### **Unique Mining Services (UMS)**

**Lower Net Loss for the Year** 





#### 4Q/13 vs 4Q/14

- Lower revenues from lower sales volume
- SG&A reduce by 62% from lower Sales and cost management
- EBITDA significantly improved from resuming coal import
- Net losses reduced 44% to -22 M. THB

#### 2013 vs 2014

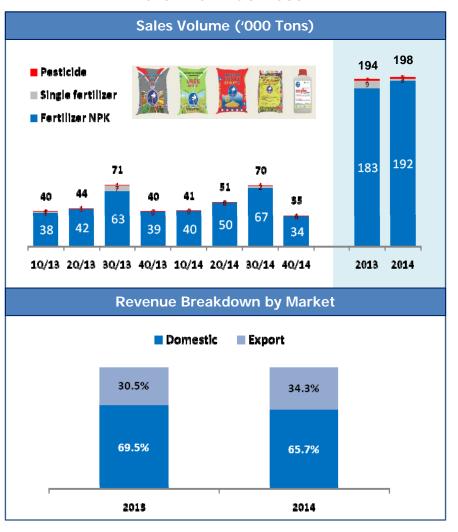
- Lower revenues from lower sales volume
- SG&A declined by 46% from lower sales and cost management
- Financial status strengthened, net bank debt reduced to 580 M.
   THB from 1,138 M. THB in 2013
- Net losses reduced 72% to -105 M. THB from effective inventory readjustment plan



#### PM Thoresen Asia Holdings (PMTA)

Volume growth despite slowdown in 4Q/14

#### **Fertilizer Business**



#### **Warehouse Business**

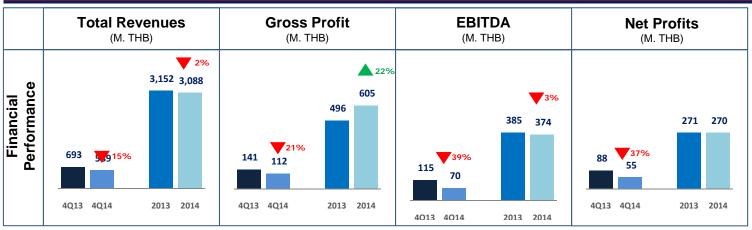


- Capacity expansion from 350 KTA to 450 KTA
- Growth of Export to capture alternative markets (From 26 countries in 2013 to 32 countries in 2014)
- Delay in orders in 4Q/14 from unfavorable event
  - o Unusually heavy rain and flooding in Mekong Delta
  - Anticipation of 5% decrease in VAT (Effective 1 Jan, 2015)
- Full year operations of Baconco 5 Warehouse
- Plan to expand warehousing capacity by another 29,200 sq.m. in 2015



#### PM Thoresen Asia Holdings (PMTA)

**Solid Performance in Both Fertilizer and Warehouse Business** 





#### **IPO Update**

- Right Ratio: 37 TTA Shares: 1 PMTA Share
  - 100% Pre-emptive right to TTA shareholders
- IPO Price : Baht 18 per share
- First Day Trade: 6 May, 2015
- <u>Underwriter</u>: CIMB Securities (Thailand) Co., Ltd.



#### 4Q/13 vs 4Q/14

- Lower sales volume due to unfavorable event impacted Revenue
- Higher SG&A from IPO related expenses
- Net Income decreased 37% to 55 M. THB

#### 2013 vs 2014

- Revenues slightly decrease from lower selling price despite higher sales volume
- Higher revenue from warehouse business driven by almost 100% utilization rate, more rental spaces, and incremental rental fees.
- Net Profits flat YoY



#### 4th Quarter Consolidated Income Statement

**Satisfactory Performance Amid Challenging Environment** 

Baht Millions       4Q/13       4Q/14       %YoY         Revenues       5,297       6,207       17%         Costs       (4,038)       (5,190)       29%         Gross profits       1,259       1,017       -19%         Equity income       262       258       -2%         Other income       31       46       51%         SG&A       (459)       (522)       14%         EBITDA       1,093       799       -27%         Depreciation & Amortisation       (359)       (422)       18%         Finance costs       (126)       (128)       2%         EBT       608       249       -59%         Income taxes       (193)       (91)       -53%         Non-recurring items       (29)       (22)       -25%         Forex translation       42       73       76%         Net profits (losses) attributable to
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Non-controlling interest (470) (E4) 700/
- Non-controlling interest (178) (54) -70%
- Owner of the Company 250 155 -38%
No. of shares (million) 994 1,301
Basic EPS (Baht)* 0.25 0.12

- Consolidated revenues up 17% YoY mainly due to:
  - Thoresen Shipping's larger fleet portfolio, resulting in higher vessel days
  - Mermaid's higher vessel days from chartered-in activities in subsea division
- Gross profits down 19% YoY due to:
  - Weaker gross margins from Thoresen Shipping, following weak dry bulk shipping market condition
  - Mermaid's gross margin was impacted by more chartering activities to expand services as well as underutilization of chartered vessels
- Equity income decreased marginally by 2%
- 4 EBITDA decreased 27% yoy to Baht 799 million from lower gross margins and higher SG&A
- S All in, net profits decreased by 38% YoY to Baht 155 million from Baht 250 million in 2013



#### **Full Year Consolidated Income Statement**

#### **Solid Net Profit Improvement**

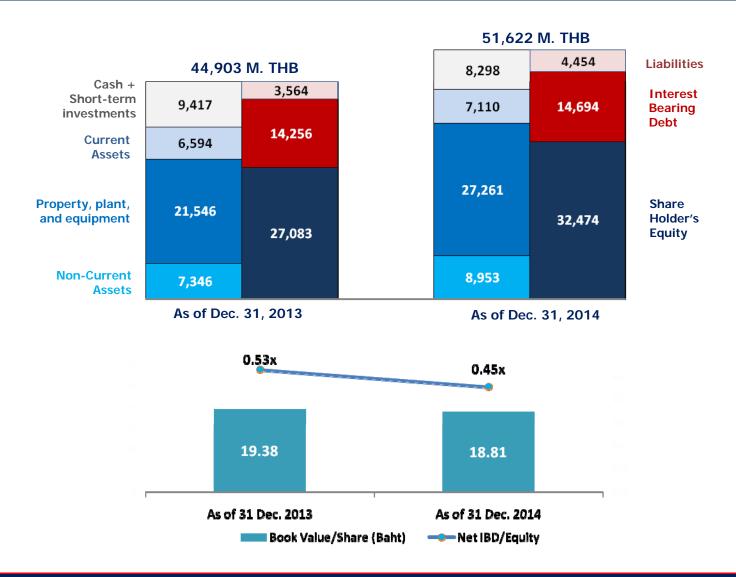
Income statement	restated				
Baht millions	2013	2014	%YoY		
Revenues	19,570	22,341 1	14%		
Costs	(15,490)	(17,700)	14%		
Gross profits	4,080	4,641	14%		
Equity income	491	1,182 🔂	141%		
Other income	145	170	18%		
SG&A	(2,128)	(2,418)	14%		
EBITDA	2,588	3,575 4	38%		
Depreciation & Amortisation	(1,561)	(1,597)	2%		
Finance costs	(511)	(494)	-3%		
EBT	516	1,484	188%		
Income taxes	(358)	(212)	-41%		
Non-recurring items	(4,665)	(78)	-98%		
Forex translation	140	213	52%		
Net profit	(4,366)	1,407	132%		
Net profits (losses) attributable to					
- Non-controlling interest	(384)	(487)	27%		
- Owner of the Company	(4,751)	920 🕞	119%		
Breakdown of Net Profit to Owner of the Company					
Impairment charges and write-offs	(4,642)	(66)	-99%		
Normalised Net Profits	(109)	986 6	1003%		
Net profits	(4,751)	920	119%		
No. of shares (million)	994	1,301			
Basic EPS (Baht)*	(5.06)	0.74			

- Consolidated revenues up 14% yoy mainly due to:
  - Thoresen Shipping's higher freight revenues from a relatively healthy dry bulk shipping and higher vessel days
  - Mermaid's higher day rates and chartered-in activities from subsea division.
- 2 Gross profits increased 14% YoY from effective cost management from all core businesses except Mermaid, which impacted by underutilization of chartered-in vessels
- Equity income increased to 1,182 M. THB, mainly from profit sharing from Mermaid as AOD contributed 1,005 M. THB of income
- 4 EBITDA grew 38% yoy to 3,575 M. THB from gross profit expansion and strong increased in equity income
- S Net profits turnaround to 920 M. THB from net loss of 4,751 M. THB in 2013
- 6 Normalized 2014 net profits, excluding non-cash accounting adjustment, surged to 986 M. THB, compared with net losses of 109 M. THB in 2013



#### **Statement of Financial Position**

#### **Strong Financial Position**





## TTA Group 2014 Investment Summary

Business entity	Investment transaction	Mn THB
Thoresen Shipping	Acquired 6 Supramax vessels	4,371
Mermaid Maritime	Ordered 2 tender rigs and 1 DSV	14,052
Baconco	Built export production line	125
TTA	Purchased 0.44% shares of Mermaid Maritime	60
TTA	Acquired 9% in Sino Grandness Food Industry Group Limited	607







#### **AGENDA 3**

# TO CONSIDER AND APPROVE THE COMPANY'S FINANCIAL STATEMENTS FOR THE THREE-MONTH PERIOD ENDED 31 DECEMBER 2014 (1 OCTOBER - 31 DECEMBER 2014), INCLUDING THE AUDITOR'S REPORT

The resolution of this agenda must be approved by the majority vote of the shareholders who attend the meeting and cast their votes.



#### Agenda 3

#### **Consolidated Financial Statements: Financial Position**

**Unit: Mn THB** 

		31 Dec 2014	30 Sep 2014
1.	Total Assets	51,622	49,331
2.	Total Liabilities	19,148	17,731
3.	Total Equity	32,474	31,600
4.	Total Liabilities and Equities	51,622	49,331



#### Agenda 3

#### **Consolidated Financial Statements: Statement of Income**

Unit: Mn THB

		For the three-month period ended 31 December 2014	For the year ended 30 September 2014
1.	Revenues from services and sales	6,207	21,431
2.	Cost of providing services and sales	(5,570)	(17,972)
3.	Gross profit	636	3,459
4.	Profits before income tax expenses	300	1,940
5.	Income tax expenses	(91)	(314)
6.	Net profit for the period/year	209	1,625
7.	Owners of the Company	155	1,015
8.	Non-controlling interest	54	610
9.	Earnings per share (in THB)	0.12	0.88



## Agenda 3 Agenda for Approval

□ To approve the Company's financial statements for the three-month period ended 31 December 2014 (1 October - 31 December 2014)

Voting procedure: The resolution of this agenda must be approved by the majority vote of the shareholders who attend the meeting and cast their votes.



#### **AGENDA 4**

TO CONSIDER AND APPROVE THE PAYMENT OF CASH DIVIDENDS FOR THE THREE-MONTH PERIOD ENDED 31 DECEMBER 2014 (1 OCTOBER - 31 DECEMBER 2014) AND THE APPROPRIATION OF A LEGAL RESERVE

The resolution of this agenda must be approved by the majority vote of the shareholders who attend the meeting and cast their votes.

Agenda 4 - To consider and approve the payment of cash dividends for the three-month period ended 31 December 2014 (1 October - 31 December 2014) and the appropriation of a legal reserve

#### A) Legal Reserve

The Company has set aside an additional legal reserve of Baht 11,510,000 from the increase of the registered share capital and the net profits for the three-month period ended 31 December 2014 (1 October - 31 December 2014), as required by law.

#### **B) Dividend Payments**

The Company has declared a dividend payment for the three-month period ended 31 December 2014 (1 October - 31 December 2014) in the form of cash dividend of Baht 0.025 per share.

	Key Dates
XD	30 April 2015
Record date	7 May 2015
Share register book closing date	8 May 2015
Cash dividend payment date	22 May 2015

Agenda 4 - To consider and approve the payment of cash dividends for the three-month period ended 31 December 2014 (1 October - 31 December 2014) and the appropriation of a legal reserve

#### **Comparison of Dividends Payment for Consideration**

Description	For the 3-month period ended 31 Dec 2014 (1 Oct 14 – 31 Dec 14)	For the year ended 30 Sep 2014 (1 Oct 13 – 30 Sep 14)
1. Net profits (losses) per financial statements*	Baht 154,726,404	Baht 1,015,228,837
Add back (less) unrealized foreign exchange losses (gains)	Baht (8,841,159)	Baht 29,420,996
Net profits (losses) for dividend payment calculation in accordance with policy	Baht 145,885,245	Baht 1,044,649,833
2. Number of paid-up shares	1,821,646,611 shares	1,301,176,148 shares
3. Dividend payment per share	Baht 0.025 per share	Baht 0.25 per share
4. Total dividends paid (entire year)	Approximately Baht 45,541,165	Baht 325,294,037
5. Dividend payout ratio	Approximately 31.22%	Approximately 31.14%

<sup>\*</sup>Remark : net profits (losses) per financial statements are net profits (losses) attributable to owners of the Company.



#### **AGENDA 5**

# TO CONSIDER AND APPROVE THE APPOINTMENT OF AUDITORS FOR THE FINANCIAL YEAR 2015 ENDED 31 DECEMBER 2015 (1 JANUARY - 31 DECEMBER 2015) AND THE DETERMINATION OF AUDIT FEES

The resolution of this agenda must be approved by the majority vote of the shareholders who attend the meeting and cast their votes.

Agenda 5 - To consider and approve the appointment of auditors for the 2015 financial year ended 31 December 2015 (1 January - 31 December 2015) and the determination of audit fees

To appoint auditors from KPMG Phoomchai Audit Ltd. for the 2015 financial year ended 31 December 2015 (1 January - 31 December 2015).

<ol> <li>Mr. Veerachai Ratanajratkul</li> <li>Mrs. Siripen Sukcharoenyingyong</li> <li>Mr. Charoen Phosamritlert</li> <li>Ms. Pornthip Rimdusit</li> </ol>	CPA No. 4323 CPA No. 3636 CPA No. 4068 CPA No. 5565	Same auditors as last financial period
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Any one of them will be authorized to conduct the audit and render an opinion on the financial statements of the Company, both on a consolidated and non-consolidated basis.

KPMG is also proposed to be an auditor of significant subsidiaries and associates of the Company, both local and overseas for the 2015 financial year ended 31 December 2015 (1 January - 31 December 2015) e.g. Thoresen Shipping Singapore Pte. Ltd., Mermaid Maritime Public Company Limited, Unique Mining Services Public Company Limited, Baconco Co., Ltd. and so on.

The proposed auditors have no relationship or any interest in the Company, subsidiary companies, management, major shareholders, or other related persons.

Agenda 5 - To consider and approve the appointment of auditors for the 2015 financial year ended 31 December 2015 (1 January - 31 December 2015) and the determination of audit fees

#### **Comparison of Audit Fees for Consideration**

Financial Period	FY 2015 (1 Jan – 31 Dec. 2015)	For the three- month period (1 Oct - 31 Dec 2014)	FY 2014 ( 1 Oct 2013 - 30 Sep 2014)
Audit fees	Baht 3.63 million /1	Baht 0.95 million	Baht 3.70 million <sup>/2</sup>
Non-audit fee paid to the nominated auditors and their firm	None	None	None

#### Note:

The audit fee for FY 2015 ended 31 Dec 2015 (1 Jan - 31 Dec 2015) is Baht 3.63 million which is Baht 70,000, or being 1.89% lower than the audit fee for FY 2014 ended 30 Sep 2014.

The audit fee for FY 2014 ended 30 Sep 2014 was Baht 4.65 million consisting of an audit fee of Baht 3.7 million and the one-time audit fee for the change of accounting standards at the amount of Baht 0.95 million. Therefore, the one-time audit fee for the change of accounting standards is not applied for the comparison of audit fee for FY 2015.



#### **AGENDA 6**

## TO CONSIDER AND APPROVE THE APPOINTMENT OF DIRECTORS TO REPLACE THOSE WHO ARE RETIRING BY ROTATION



#### **Agenda 6 -** To consider and approve the appointment of directors

Directors who are retiring by rotation	Nomination of directors to replace those who are retiring by rotation
1. Mr. Prasert Bunsumpun	Being proposed for re-election as director for another term
2. Mr. Krish Follett	Being proposed for re-election as director for another term
3. Mr. Cherdpong Siriwit	Being proposed for re-election as director for another term
4. Mr. Mohammed Rashed Ahmed M. Alnasseri	Being proposed for re-election as director for another term

**Note:** The appointment will be effective from the date of 2/2015 AGM.



Mr. Praser	t Bunsumpun (age 62)	
Position	Chairman of the Board of Directors/ Chairman of the Executive Committee	
Nationality	Thai	and the second
Education/ Training/ Certification	<ul> <li>Honorary Doctoral of Arts in Social Innovation Management, Faculty of Humanities and Sciences, Suan Sunandha Rajabhat University, 2012</li> <li>Honorary Doctoral in Management, Mahasarakarm University, 2011</li> <li>Honorary Doctoral in Management Science, Petchaburi Rajabhat University, 2008</li> <li>Honorary Doctoral in Management, National Institute of</li> <li>Development Administration (NIDA), 2008</li> <li>Honorary Doctoral in Engineering, Chulalongkorn University, 2007</li> <li>M.B.A., Utah State University, USA, 1977</li> <li>B.Eng. in Civil Engineering, Chulalongkorn University, 1975</li> <li>Certificate in Energy Literacy for a Sustainable Future Program, That Academy, Class 3, 2013</li> <li>Role of the Chairman Program (RCP), Class 28/2012, IOD</li> <li>Director Accreditation Program (DAP), Class 26/2004, IOD</li> <li>Certificate in Capital Market Academy Leadership Program, Capital Market Academy Leadership Program, Capital Market In Politics and Governance in Democratic System for Executing Prajadhipok's Institute, Class 6, 2003</li> </ul>	Market Academy,



#### Mr. Prasert Bunsumpun (age 62)

Education/
Training/
Certification

- Certificate in Advanced Management Program (AMP), Harvard Business School, USA, Class 155, 1998
- Diploma, National Defence Course for the Joint State-Private Sector, the National Defence College (NDC), Class 10, 1998

#### **Professional Experience**

<u>Listed Companies</u>	Jan 2012 - present	Chairman of the Board of Directors/ Chairman of the Executive Committee, Thoresen Thai Agencies Plc.
	2013 - present	Director/ Member of the Enterprise Risk Management Committee, PTT Plc.
	2012 - present	Chairman/ Chairman of the Executive Committee, Mermaid Maritime Plc.
	2011 - present	Director/ Chairman of the Board of Executive Directors, Krung Thai Bank Plc.
	2011 - present	Chairman, PTT Global Chemical Plc.
	2011 - present	Director/ Chairman of the Nomination and Governance Committee, Intouch Holdings Plc.
	2007 - 2011	Director, PTT Aromatics and Refining Plc.
	2006 - 2013	Chairman/ Chairman of the Executive Board of Directors, IRPC Plc.



#### Mr. Prasert Bunsumpun (age 62)

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Professional Experience			
<u>Listed Companies</u>	2005 - 2011	Chairma	n/ Director, PTT Chemical Plc.
	2003 - 2011	Chairma	n/ President and Chief Officer, PTT Plc.
	2000 - 2011	Chairma	n/ Director, PTT Exploration and Production Plc.
Non-Listed Companies	2014 - present	Member	, The National Legislative Assembly, Thailand
	2014 - present		e-President of the Committee on Energy, ional Legislative Assembly, Thailand
	2011 - present		n, Thailand Business Council for Sustainable ment (TBCSD)
Nominated position			Director
No. of years being the Company's director		3 years	
Meeting attendance for the three-month period (1 Oct 2014 - 31 Dec 2014)		Board of Directors Meeting 3/3, Executive Committee Meeting 3/3	
This nominated person does not hold any position as director or management in other			

This nominated person does not hold any position as director or management in other businesses, which might have a conflict of interest with the Company.



Mr. Krish Follett (age 66)		
Position	Independent Director/ Chairman of the Audit Committee/ Member of the Corporate Governance Committee	
Nationality	Thai	
Education/ Training/ Certification	<ul> <li>M.B.A. in Finance, Thammasat University, 1988</li> <li>B.A. in Economics, Thammasat University, 1969</li> <li>Diploma Examination (EXAM), Class 32/2012, IOD</li> <li>Director Certification Program (DCP), Class 149/2011, IOD</li> <li>Advance Management Program, Harvard Business School, Boston, USA, 2000</li> </ul>	



#### **Professional Experience**

<u>Listed Companies</u>	Apr 2012 - present	Independent Director/ Chairman of the Audit Committee, Thoresen Thai Agencies Plc.
	Dec 2014 - present	Member of the Corporate Governance Committee, Thoresen Thai Agencies Plc.
	2013 - present	Independent Director/ Member of the Audit Committee, Saha Pathana Inter Holding Plc.
	2012 - present	Independent Director/ Member of the Risk Management Committee, Thai Wacoal Plc.



### Mr. Krish Follett (age 66)

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Professional Experience				
<u>Listed Companies</u>	2011 - present	Independent Director/ Member of the Audit Committee, Thanulux Plc.		
	2010 - present	Independent Director/ Chairman of the Audit Committee, Property Perfect Plc.		
Non-Listed Companies	2010 - present	Honorary Director, Nakorn Phanom University		
	2009 - 2013	Advisor to Chief Executive Officer, Boonrawd Brewery Company Limited		
	2008 - 2009	Assistant Governor of Operations Group, The Bank of Thailand		
Nominated position			Independent Director	
No. of years being the Company's director			2 years 8 months	
Meeting attendance for the three-month period (1 Oct 2014 - 31 Dec 2014)			Board of Directors Meeting 2/3, Audit Committee Meeting 5/5	

This nominated person does not hold any position as director or management in other businesses, which might have a conflict of interest with the Company.



Mr. Cherd	ong	Siriwit (age 68)				
Position		Independent Director/ Member of the Audit Committee/ Member of Risk Management Committee				
Nationality	Thai	Thai				
Education/ Training/ Certification	<ul> <li>M.A. Economics, Georgetown University, USA</li> <li>B.A. Economics (Honor), Thammasat University</li> </ul>					
Professional Experience						
<u>Listed Compar</u>	<u>nies</u>	Jan 2013 - present	Independent Director/ Member of the Thoresen Thai Agencies Plc.	e Audit Committee,		



Mr. Cherdpong Siriwit (age 68)				
Professional Experience				
<u>Listed Companies</u>	Nov 2014 - present	Member of the Risk Management Committee, Thoresen Thai Agencies Plc.		
	May 2009 - present	Ch	airman of Audit Committee, IRPC Plc.	
	Apr 2009 - present	Independent Director, IRPC Plc.		
	2010 - present	Chairman, Solartron Plc.		
	2009 - present	Chairman and Audit Committee, Advance Finance Plc.		
	Nov 2011 - Oct 2014	Chairman of Corporate Governance Committee, IRPC Plc.		
Non-Listed Companies	2012 - Present	Chairman, Thai Sugar Millers Corporation Limited		
	2011 - present	Chairman, Vithai Biopower Company Limited		
	2009 - present	Director, Evergreen Plus Company Limited		
Nominated position			Independent Director	
No. of years being the Company's director			3 Years	
Meeting attendance for the three-month period (1 Oct 2014 - 31 Dec 2014)			Board of Directors Meeting 2/3, Audit Committee Meeting 3/5	

This nominated person does not hold any position as director or management in other businesses, which might have a conflict of interest with the Company.



# Mr. Mohammed Rashed Ahmed M. Alnasseri (age 44) Position Independent Director/ Member of the Nomination and Remuneration Committee Nationality Education/ Training/ Certification Independent Director/ Member of the Nomination and Remuneration Committee License of Law, Emirates University

#### **Professional Experience**

<u>Listed Companies</u>	Jan 2013 - present	Independent Director/ Member of the Nomination and Remuneration Committee, Thoresen Thai Agencies Plc.		
Non-Listed Companies	present	Member of the National Consulting Council, UAE		
	present	Assistant-Undersecretary in the Financial Department of Abu Dhabi, UAE		
	present	Director General of Pvt. & Official office of H.H Sheikh Mohammed Bin Khalifa Bin Zayed Al Nahyan, UAE		
	present	Vice President of Youth Hostel Society, UAE		



### Mr. Mohammed Rashed Ahmed M. Alnasseri (age 44)

Professional Experience			
Non-Listed Companies	present	Board's Member of The Emirates Insurance Company, UAE	
	present	Board's Member of The National Investor Company, UAE	
	present	Board's Member of Alwifaq Finance Company, UAE	
	present	General Manager of Al Ain Equestrian, Shooting & Golf Club, UAE	
	present	Vice President of Gulf Islamic Investment Company, UAE	
Nominated position		Independent Director	
No. of years being the Company's director		3 Years	
Meeting attendance for the three- month period (1 Oct 2014 - 31 Dec 2014)		Board of Directors Meeting 2/3, Nomination and Remuneration Committee Meeting 2/2	

This nominated person does not hold any position as director or management in other businesses, which might have a conflict of interest with the Company.



### **AGENDA 7**

## TO ACKNOWLEDGE REMUNERATIONS FOR DIRECTORS AND MEMBERS OF SUB-COMMITTEES PURSUANT TO THE REMUNERATION POLICY FOR DIRECTORS AND MEMBERS OF SUB-COMMITTEES

This agenda is for acknowledgement by shareholders.

No voting is required.

Agenda 7 - To acknowledge remunerations for directors and members of sub-committees pursuant to the remuneration policy for directors and members of sub-committees

The remunerations for directors and sub-committees for the 2015 calendar year remain unchanged in accordance with the remuneration policy approved by the AGM No. 1/2015 on 28 January 2015.

Directors/Sub-Committees	Fee Structures	Current Policy
	Standard monthly fee	Baht 150,000 – Chairperson/month Baht 35,000 per director/month
	Attendance fee/meeting	Baht 54,000 – Chairperson Baht 45,000 per director
Non-executive Directors	Travelling allowance for directors who reside outside Thailand	From Asia: USD 500/day From Europe/USA/others :USD 1,000/day
	Bonus	Bonus= not exceeding 1% of annual consolidation net profit (after deducting unrealized gains/losses) 11
Audit Committee	Attendance fee/meeting	Baht 48,000 - Chairperson Baht 40,000 per member
Nomination and Remuneration Committee	Attendance fee/meeting	Baht 36,000 - Chairperson Baht 30,000 per member
Risk Management Committee	Attendance fee/meeting	Baht 21,600 – Chairperson Baht 18,000 per member
Corporate Governance Committee	Attendance fee/meeting	Baht 21,600 – Chairperson Baht 18,000 per member

**Note:** <sup>/1</sup> The board of directors will fix the appropriate amount of the bonus to be payable to the directors (in compliance with the above director bonus policy).



### **AGENDA 8**

### TO CONSIDER AND APPROVE THE ISSUANCE OF DEBENTURES

The resolution of this agenda must be approved by not less than three-fourths of the total number of votes of shareholders attending the meeting and having the right to vote.



### **Agenda 8 -** To consider and approve the issuance of debentures Summary of Debentures Proposal

### a) To issue and offer all or any types of debentures

- The Company may issue and offer all or any types of debentures in an amount of **no more than Baht 5,000 million or its equivalent** in USD or other foreign currencies within 2015 to 2019.

#### **Summary of Debentures Proposal**

Туре	:	All or any type of debentures (secured or unsecured, senior or subordinated, and with or without trustee) depending upon prevailing market conditions
Purpose	:	Mainly for debt repayment and/or debt refinancing and/or other purposes related to the Company
Currency	:	THB, USD or any foreign currencies
Principal Amount	:	Up to THB 5,000 m. (revolving line valid from 2015 to 2019)
Offering/Placement	:	Through a public and/or private placement in domestic or foreign in one full amount and/or separate offerings
Tenure/Interest Rate/ Repayment and other details	:	To be determined by Board of Directors or Executive Committee as deem appropriate



## **Agenda 8 -** To consider and approve the issuance of debentures Details of TTA's existing outstanding bonds

### **Details of TTA's existing outstanding bonds**

<b>Existing Bonds:</b>	Tranch 1: THB Bond (5-year)	Tranch 2: THB Bond (7-year)
THB bond notional:	THB 2,000 million	THB 2,000 million
THB bond interest:	3.60%	3.82%
Maturity:	5 years (9 July 2010 - 9 July 2015)	7 years (9 July 2010 - 29 June 2017)
Principal repayment:	At maturity date	At maturity date
Interest repayment:	Quarterly	Quarterly



### **Agenda 8 -** To consider and approve the issuance of debentures

- b) To authorize the Board, authorized directors, Executive Committee and/or any person designated by the Board, authorized director, or Executive Committee
  - to set out the details of the debentures, type, collateral, amount, maturity, par value, offering
    price, interest rate, redemption rights, offering method, issuance and offering period, as well as
    other relevant details; and
  - to appoint financial advisor(s), underwriter(s), a debenture registrar and/or a trustee, entering into, executing, amending, negotiating agreements and/or other documents as well as contacting, providing information, submitting documents and evidences to the Office of the Securities and Exchange Commission, the Stock Exchange of Thailand, credit rating agency and/or other authorities concerning the issuance and the offering of the debentures, and performing any and all related matters as they deem appropriate.



## AGENDA 9 TO CONSIDER OTHER BUSINESS (IF ANY)