

**Thoresen Thai Agencies
Public Company Limited**

**Management Discussion and Analysis
2Q/2017**

**DIRECTING
THE FUTURE**

An abstract graphic design consisting of numerous overlapping, thin blue lines that form a complex, star-like or crystalline pattern. The lines intersect to create various sized triangles and polygons, creating a sense of depth and movement. The pattern is centered on the page and extends towards the bottom and right edges.

15 August 2017

To: The President of the Stock Exchange of Thailand
 Subject: Management Discussion and Analysis 2Q/2017

Thoresen Thai Agencies Public Company Limited

- Continued uptrend in freight market resulted in better consolidated net profit to TTA of Baht 214.7 million in 2Q/17, up 801% YoY and 146% QoQ.
- Consolidated EBITDA was Baht 611.9 million, a growth of 12% YoY and 58% QoQ.
- TTA acquired two second-hand vessels in May and July 2017 at the value of US\$ 7.9 million and US\$ 13.0 million, respectively, to continue with fleet renewal.
- Strong consolidated balance sheet with cash and short-term investments totalling Baht 7.6 billion at ending 2Q/17.

Performance Summary

in million Baht	2Q/16	1Q/17	2Q/17	% YoY	% QoQ	6M/16	6M/17	% YoY
Total Revenues	3,531.6	3,102.9	3,597.0	2%	16%	6,488.3	6,699.9	3%
Gross Profits/(Losses)	807.9	636.8	974.2	21%	53%	1,147.0	1,611.0	40%
Equity Income	156.0	69.7	70.7	-55%	1%	347.3	140.4	-60%
EBITDA	545.5	386.7	611.9	12%	58%	774.9	998.5	29%
Net Profits/(Losses)	99.6	97.0	292.4	193%	202%	(107.1)	389.4	464%
Net Profits/(Losses) to TTA	(30.6)	87.2	214.7	801%	146%	(261.3)	301.9	216%
Number of Shares (million Shares)	1,822.5	1,822.5	1,822.5			1,822.5	1,822.5	
Basic Earnings per Share (in Baht)	(0.02)	0.05	0.12	801%	146%	(0.14)	0.17	216%
Normalized Net Profits/(Losses)	140.9	56.7	254.9	81%	350%	(59.8)	311.6	621%
Normalized Net Profits/(Losses) to TTA	10.5	65.8	190.9	1716%	190%	(214.0)	256.8	220%
Gross Margin (%)	23%	21%	27%			18%	24%	
EBITDA Margin (%)	15%	12%	17%			12%	15%	
Net Profit Margin (%)	3%	3%	8%			-2%	6%	

*Normalized Net Profits/(Losses) = Net Profits/(Losses) - Non-Recurring Items

Consolidated Performance Highlights

In 2Q/17, total revenues remained flat YoY at Baht 3,597.0 million, which MML, TSG and PMTA contributed 42%, 26% and 22%, respectively, while gross profit was Baht 974.2 million, up 21% YoY primarily due to higher freight rate. Although equity income decreased 55% YoY to Baht 70.7 million, mainly due to the day rate reduction as per latest contract renewal under one of its associates, EBITDA was Baht 611.9 million, increasing 12% YoY. Accordingly, consolidated net profit to TTA was recorded at Baht 214.7 million, increased 801% YoY.

On QoQ basis, total revenues rose 16% as most of its businesses have picked up from their low quarter in 1Q/17 to the seasonal growth in 2Q/17. Gross profit rose 53% QoQ mainly from improved TCE rates for TSG, higher utilization rate of subsea-vessel services for MML, and higher sale volume of fertilizer for PMTA. Equity income remained stable at Baht 70.7 million. Thus, EBITDA and net profit to TTA improved 58% and 146% QoQ, respectively.

TSG = Thoresen Shipping Group

MML = Mermaid Maritime Public Company Limited

UMS = Unique Mining Services Public Company Limited

PMTA = PM Thoresen Asia Holdings Public Company Limited

Business Segment Summary

Average TCE rate in 2Q/17 was at US\$ 8,614 per day, up 70% YoY and 23% QoQ.

TSG's total revenues in 2Q/17 was recorded at Baht 949.8 million, which increased 19% YoY due to improved average TCE rate from US\$ 5,079 per day in 2Q/16 to US\$ 8,614 per day. BDI rebounded from its 30 year-lowest point at 290 in February 2016 to an average of 1,006 in 2Q/17. Since TCE rate increased YoY and operating cash cost remained flat YoY at US\$ 5,064 per day, gross margin rose significantly from 8% in 2Q/16 to 30% in 2Q/17. Thus, there was a turnaround from net losses to TTA of Baht 196.2 million in 2Q/16 to net profits to TTA of Baht 95.1 million in 2Q/17.

Vessel utilization rate was 64% in 2Q/17, up from 53% in 1Q/17.

MML's total revenues in 2Q/17 was recorded at Baht 1,524.9 million, which increased 19% QoQ and decreased 13% YoY. The QoQ increase resulted from higher vessel utilization rate from 53% in 1Q/17 to 64% in 2Q/17 while the YoY decrease resulted from lower vessel utilization rate from 72% in 2Q/16 to 64% in 2Q/17. Equity income decreased 67% YoY from Baht 122.9 million to Baht 40.5 million, and remained flat QoQ, mainly because day rates for drilling business under one of its associates in 2Q/17 under renewed contracts were lower than those in 2Q/16. The contracts were secured for another 3 years, starting mid to late 2016. Accordingly, EBITDA rose 85% QoQ and declined 36% YoY. Therefore, MML reported net profit to TTA of Baht 72.2 million, up 380% QoQ and down 55% YoY.

Sales volume of coal in 2Q/17 was 61.3 KTONs, up 82% YoY and down 12% QoQ.

UMS's total revenues in 2Q/17 was recorded at Baht 159.5 million, which increased 102% YoY due to an increase in sales volume of coal from 33.6 KTONs in 2Q/16 to 61.3 KTONs in 2Q/17, and decreased 12% QoQ due to a decrease in sales volume. Gross profit was Baht 22.1 million, up 10% QoQ but down 8% YoY. EBITDA was recorded at Baht 4.7 million, but with fixed financial cost and depreciation & amortization expenses, UMS reported net losses to TTA of Baht 13.0 million.

Sales volume of fertilizer in 2Q/17 was 54.7 KTONs, up 44% QoQ due to seasonality and remained flat YoY.

PMTA's total revenues was recorded at Baht 791.8 million, which increased 47% QoQ, due to higher sales volume and remained flat YoY. Gross profit in 2Q/17 rose 43% QoQ mainly due to higher sales volume resulted from the seasonal growth as the first rice plantation season had started. Despite the fact that sale volume was flat, gross profit increased 6% YoY since PMTA focused on domestic market, where margin was higher. The demand for factory area for leasing is still high with 100% occupancy rate. Therefore, additional 20,000 sq.m. area for leasing was being constructed and expected to be completed by the end of this year, to serve an increasing demand. In conclusion, PMTA contributed net profit to TTA of Baht 50.7 million, up 20% YoY and 3193% QoQ.

Higher-margin domestic sales volume attributed 68% of total sales volume in 2Q/17, compared to 57% in 2Q/16.

Significant Events

- TTA disposed one vessel in April 2017 and acquired two second-hand vessels in May and July 2017 as per its continued thrust to renew fleet.
- TTA, through its subsidiary, acquired Pizza Hut business in Thailand from Yum Restaurants International (Thailand) Co., Ltd. to enable the Group to diversify into fast-growing and stable Food & Beverage sector.

Thoresen Shipping Group (TSG)

- TSG's average TCE Rate improved 23% QoQ to US\$ 8,614 per day, outperforming the Mkt TC avg BSI rate.
- Owned fleet utilization rate has remained high at 98%
- A turnaround on net profit, improving 148% YoY to Baht 95.1 million in 2Q/17.

Performance Summary

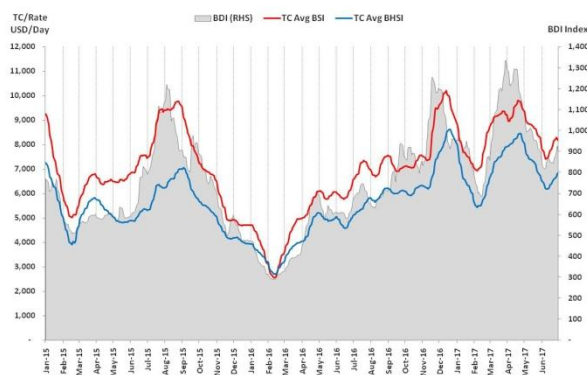
in million Baht (MB)	2Q/16	1Q/17	2Q/17	%YoY	%QoQ	6M/16	6M/17	%YoY
Freight Revenues	800.4	1,029.4	949.8	19%	-8%	1,545.1	1,979.2	28%
Vessel Operating Expenses	(738.3)	(836.6)	(662.5)	-10%	-21%	(1,502.6)	(1,499.2)	0%
Gross Profits/(Losses)	62.1	192.8	287.3	362%	49%	42.5	480.1	1030%
Other Income	1.1	19.6	5.2	376%	-73%	16.5	24.8	50%
SG&A	(66.4)	(36.2)	(65.5)	-1%	81%	(120.9)	(101.7)	-16%
EBITDA	(3.2)	176.2	226.9	7184%	29%	(61.9)	403.1	751%
Depreciation & Amortization	(101.1)	(87.6)	(87.9)	-13%	0%	(204.4)	(175.6)	-14%
EBIT	(104.3)	88.6	139.0	233%	57%	(266.3)	227.6	185%
Finance Costs	(43.0)	(39.3)	(38.0)	-12%	-3%	(86.8)	(77.3)	-11%
Gains/(Losses) from Foreign Exchange	(7.8)	(2.4)	(3.7)	52%	-56%	(58.8)	(6.2)	90%
Non-Recurring Items	(40.9)	0.0	(0.5)	99%	-1901%	(45.6)	(0.5)	99%
Profits/(Losses) before income tax	(196.0)	46.9	96.8	149%	106%	(457.6)	143.6	131%
Income Tax Expenses	(0.2)	(0.9)	(1.7)	880%	100%	(2.6)	(2.6)	-1%
Net Profits/(Losses)	(196.2)	46.0	95.1	148%	107%	(460.1)	141.1	131%
Normalized Net Profits/(Losses)	(155.2)	46.0	95.5	162%	108%	(414.6)	141.5	134%
Gross Margin (%)	8%	19%	30%			3%	24%	
EBITDA Margin (%)	0%	17%	24%			-4%	20%	
Net Profit Margin (%)	-25%	4%	10%			-30%	7%	

*TTA held 100.00% of issued and paid up capital of TSG in 2Q/17.

*As consolidated on TTA's P&L

*Normalized Net Profits/(Losses) = Net Profits/(Losses) - Non-Recurring Items

Dry Bulk Market Index



In 2Q/17, the Baltic Dry Index (BDI) has continually picked up from its lowest level at 290 in February 2016 to an average at 1,006 in 2Q/17 as demand for steel and coal imports by China has been increasing. Consequently, the Supramax average TC rates (Mkt TC Avg BSI), the key benchmark rates for TSG, increased to US\$ 8,602 per day in 2Q/17 from US\$ 5,795 per day in 2Q/16.

In 2Q/17, TSG's average TCE rate was at US\$ 8,614 per day, higher than the market TC Avg BSI of US\$ 8,602 per day. Average TCE rate in 2Q/17 also increased 70% YoY from US\$ 5,079 per day in 2Q/16 and 23% QoQ from US\$ 7,015 per day in 1Q/17. The average TCE rate in 2Q/17 consisted of owned fleet TCE rate of US\$ 8,403 per day and gain from chartered-in vessels of US\$ 211 per day. The owned fleet utilization rate remained high at 98%. The operating cash costs increased 7% QoQ but remained flat YoY to US\$ 5,064 per day.

As the part of on-going fleet renewal plan to develop a fleet of modern and standard dry bulk vessels and to increase operating efficiencies, M.V. Thor Harmony with capacity of 47,111 DWT was sold in April 2017, and M.V. Thor Future with capacity of 54,170 DWT and M.V. Thor Confidence with capacity of 58,781 DWT were acquired in May and July, respectively. In 2Q/17, TSG operated an average of 24.0 vessels⁽⁵⁾, comprising 19.3 owned vessels and 4.7 chartered-in vessels, decreasing from an aggregated average fleet of 29.8 vessels⁽⁵⁾ (21.6 owned vessels and 8.2 chartered-

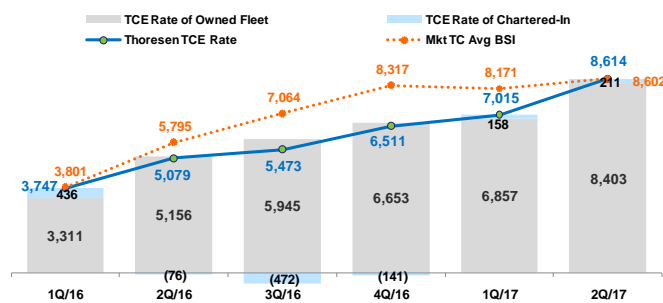
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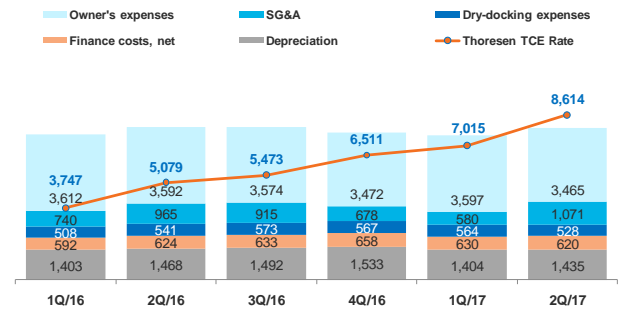
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in vessels) in 2Q/16. The decrease was mainly due to the decrease in chartered-in vessels caused by their less availability. As at ending 2Q/17, TSG owned 20 vessels with an average size of 52,908 DWT and an average age of 11.93 years. And after latest vessel acquisition in July 2017, TSG owned 21 vessels with an average size of 53,188 DWT and an average age of 11.82 years.

Market TC Avg BSI VS Thoresen's Average TCE Rate



Revenue VS Cost Structure (per vessel day)



The freight revenues in 2Q/17 increased to Baht 949.8 million, which increased 19% YoY from Baht 800.4 million in 2Q/16, but declined 8% QoQ from Baht 1,029.4 million in 1Q/17, driven by improved TCE rates and additional contribution from chartered-in margin. Overall, in this quarter, the gross profit for TSG was Baht 287.3 million, surging 49% QoQ and 362% YoY as the TSG's average TCE rate increased above the operating cash costs level. Gross margin was at 30% in 2Q/17 comparing to 8% in 2Q/16 and 19% in 1Q/17. In conclusion, TSG reported EBITDA of Baht 226.9 million, improving 29% QoQ and 7184% YoY and net profit of Baht 95.1 million, improving 107% QoQ and 148% YoY in 2Q/17.

Fleet data Summary	2Q/16	1Q/17	2Q/17	%YoY	%QoQ
Average DWT (Tons)	52,078	52,555	52,908	2%	1%
Calendar days for owned fleet ⁽¹⁾	2,043	1,800	1,795	-12%	-0.3%
Available service days for owned fleet ⁽²⁾	1,961	1,778	1,786	-9%	0.5%
Operating days for owned fleet ⁽³⁾	1,961	1,761	1,750	-11%	-1%
Owned fleet utilization ⁽⁴⁾	100.0%	99.1%	98.0%	-2%	-1%
Voyage days for chartered-in fleet	750	544	431	-43%	-21%
Average number of vessels ⁽⁵⁾	29.8	25.6	24.0	-20%	-6%

	6M/16	6M/17	%YoY
Average DWT (Tons)	52,078	52,908	2%
Calendar days for owned fleet ⁽¹⁾	4,155	3,595	-13%
Available service days for owned fleet ⁽²⁾	4,026	3,564	-11%
Operating days for owned fleet ⁽³⁾	3,976	3,511	-12%
Owned fleet utilization ⁽⁴⁾	98.8%	98.5%	0%
Voyage days for chartered-in fleet	1,466	975	-33%
Average number of vessels ⁽⁵⁾	29.9	24.8	-17%

Market Rate (USD/Day)	2Q/16	1Q/17	2Q/17	%YoY	%QoQ
BDI Index	612	945	1,006	64%	6%
BSI Index	554	781	781	41%	0%
Mkt TC Avg BSI	5,795	8,171	8,602	48%	5%

	6M/16	6M/17	%YoY
BDI Index	486	975	101%
BSI Index	460	781	70%
Mkt TC Avg BSI	4,806	8,382	74%

Average Daily Operating Results ⁽⁶⁾ (USD/Day)	2Q/16	1Q/17	2Q/17	%YoY	%QoQ
Thoresen TCE Rate ⁽⁷⁾	5,079	7,015	8,614	70%	23%
TCE Rate of Owned Fleet	5,156	6,857	8,403	63%	23%
TCE Rate of Chartered-In	(76)	158	211	376%	33%
Expenses					
Vessel operating expenses (Owner's expenses)	3,592	3,597	3,465	-4%	-4%
Dry-docking expenses	541	564	528	-2%	-6%
General and administrative expenses	965	580	1,071	11%	85%
Cash costs	5,098	4,740	5,064	-1%	7%
Finance costs, net	624	630	620	-1%	-1%
Depreciation	1,468	1,404	1,435	-2%	2%
Total costs	7,190	6,774	7,120	-1%	5%
USD/THB Rate (Daily Average)	35.28	35.12	34.30	-3%	-2%

	6M/16	6M/17	%YoY
Thoresen TCE Rate ⁽⁷⁾	4,391	7,807	78%
TCE Rate of Owned Fleet	4,203	7,623	81%
TCE Rate of Chartered-In	188	184	-2%
Vessel operating expenses (Owner's expenses)	3,603	3,532	-2%
Dry-docking expenses	524	546	4%
General and administrative expenses	849	823	-3%
Cash costs	4,976	4,900	-2%
Finance costs, net	608	625	3%
Depreciation	1,434	1,420	-1%
Total costs	7,018	6,945	-1%
USD/THB Rate (Daily Average)	35.47	34.71	-2%

Note:

- Calendar days are the total calendar days TTA owned the vessels in our fleet for the relevant period, including off hire days associated with major repairs, dry dockings, or special or intermediate surveys.
- Available service days are calendar days(1) less planned off hire days associated with major repairs, dry dockings, or special or intermediate surveys.
- Operating days are the available days (2) less unplanned off-hire days, which occurred during the service voyage.
- Fleet utilization is the percentage of time that our vessels generated revenues and is determined by dividing operating days by available service days for the relevant period.
- Average number of vessels is the number of vessels that constituted our fleet for the relevant period, as measured by the total operating days for owned fleet plus voyage days for chartered in fleet during the period divided by the number of calendar days in the relevant period.
- The per day basis is calculated based on available service days for owned fleet
- Thoresen TCE Rate = Owned Vessel TCE Rate + Chartered-In Rate

TCE Rate = Time-Charter Equivalent Rate
TC Rate = Time-Charter Rate

BDI = The Baltic Exchange Dry Index
BSI = The Baltic Exchange Supramax Index
BHSI = The Baltic Exchange Handysize Index

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Mermaid Maritime Public Company Limited (MML)

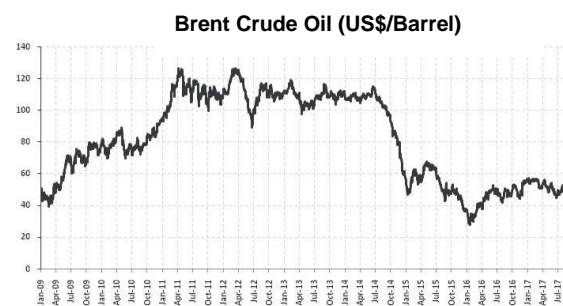
- Vessel utilization rate increased from 53% in 1Q/17 to 64% in 2Q/17.
- Net profit to TTA increased 380% QoQ to Baht 72.2 million.
- Stable equity income contribution from its drilling business under its associate.

Performance Summary

in million Baht	2Q/16	1Q/17	2Q/17	% YoY	% QoQ	6M/16	6M/17	% YoY
Total Revenues	1,751.0	1,283.1	1,524.9	-13%	19%	3,163.9	2,808.0	-11%
Total Costs	(1,209.7)	(988.8)	(1,090.9)	-10%	10%	(2,426.2)	(2,079.6)	-14%
Gross Profits/(Losses)	541.3	294.3	434.0	-20%	47%	737.8	728.3	-1%
Other Income	7.7	7.4	3.2	-58%	-56%	12.7	10.6	-17%
SG&A	(235.9)	(194.0)	(200.7)	-15%	3%	(389.3)	(394.7)	1%
EBITDA from Operation	313.1	107.7	236.5	-24%	120%	361.2	344.2	-5%
Equity Income	122.9	41.7	40.5	-67%	-3%	274.5	82.1	-70%
EBITDA	436.0	149.4	277.0	-36%	85%	635.7	426.4	-33%
Depreciation & Amortization	(147.2)	(150.4)	(131.0)	-11%	-13%	(294.5)	(281.3)	-4%
EBIT	288.8	(1.0)	146.0	-49%	14662%	341.2	145.0	-57%
Finance Costs	(30.9)	(30.6)	(30.7)	0%	0%	(61.1)	(61.4)	0%
Gains/(Losses) from Foreign Exchange	16.7	14.4	6.7	-60%	-54%	7.6	21.0	176%
Non-Recurring Items	(0.4)	45.5	0.0	102%	-100%	0.3	45.5	13469%
Profits/(Losses) before income tax	274.3	28.3	122.0	-56%	332%	288.1	150.2	-48%
Income Tax Expenses	(0.2)	(2.1)	2.1	-1339%	-199%	30.3	(0.0)	100%
Net Profits/(Losses)	274.2	26.2	124.0	-55%	374%	318.3	150.2	-53%
Net Profits/(Losses) attributable								
To Non-controlling interests	115.1	11.1	51.8	-55%	365%	133.0	62.9	-53%
To TTA	159.1	15.0	72.2	-55%	380%	185.4	87.3	-53%
Normalized Net Profits/(Losses)	274.5	(19.4)	124.0	-55%	741%	318.0	104.7	-67%
Normalized Net Profits/(Losses) to TTA	159.3	(11.5)	72.2	-55%	730%	185.2	60.8	-67%
Gross Margin (%)	31%	23%	28%			23%	26%	
EBITDA Margin (%)	25%	12%	18%			20%	15%	
Net Profit Margin (%)	16%	2%	8%			10%	5%	

*TTA directly and indirectly held 58.22% of issued and paid up capital of MML in 2Q/17.

*Normalized Net Profits/(Losses) = Net Profits/(Losses) - Non-Recurring Items



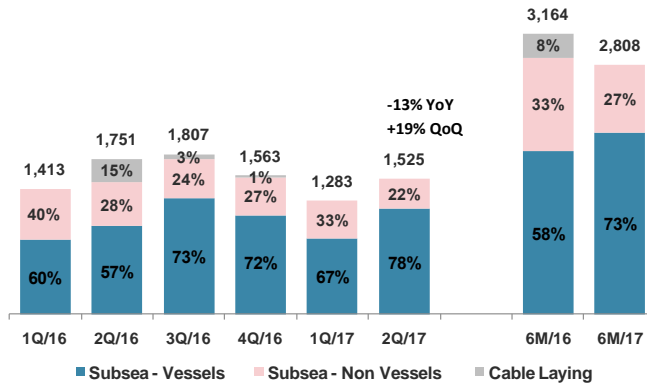
Source: CO1:COM

Crude oil market slowly rose from the lowest level at US\$ 27.88 per barrel last year as Joint OPEC-Non-OPEC Ministerial Monitoring Committee (JMMC) agreed to prolong the period to reduce oil production from June 2017 to March 2018. However, during 2Q/17, the volatility remained and crude oil was traded within the range of US\$ 44-57 per barrel.

MML recorded total revenue of Baht 1,524.9 million, up 19% QoQ due to higher vessel utilization rate from 53% in 1Q/17 to 64% in 2Q/17, and decreased 13% YoY due to lower vessel utilization rate from 72% in 2Q/16 to 64% in 2Q/17. Revenues from subsea-vessel and subsea-non vessel services contributed 78% and 22% of total revenues in 2Q/17, respectively. Average vessel day rate can be varied, depending on types of services provided. The average vessel day rate in 2Q/17 increased QoQ and YoY due to more types of services provided for the projects. In drilling business, two tender rigs, operated under one of its subsidiaries, have remained in cold stack and are being marketed for sale while three high specification jack-up drilling rigs, operated under one of its associates, have performed strongly with an average of 100%

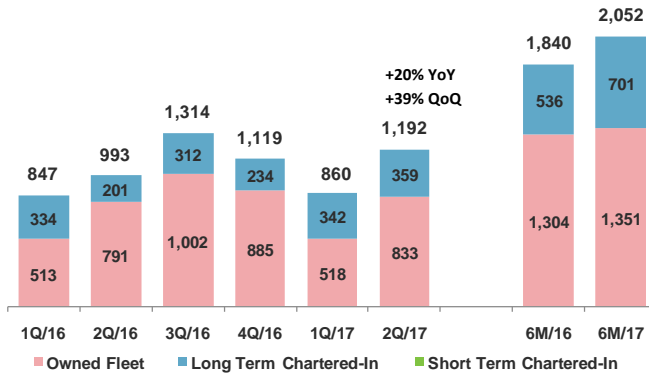
utilization in 2Q/17. All three rigs have been awarded an extension of 3 more years, expiring in 2019. In addition, MML holds a 33.8 percent equity stake in this associate with the remaining held by Seadrill Limited (“Seadrill”). Currently, Seadrill is in refinancing program, and MML intends to keep this associate out of any such arrangements or proceedings of the refinancing program but no assurance is given as this is dependent on the outcome of such re-financing negotiations at the Seadrill level, which would be completed in near future.

Revenue Breakdown by Services (in million Baht)

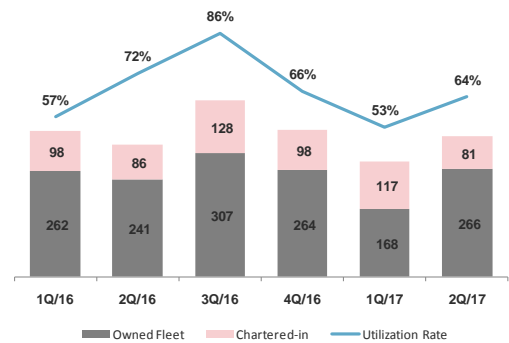


Gross profit increased 47% QoQ to Baht 434.0 million because of higher vessel utilization rate while it decreased 20% YoY due to lower vessel utilization rate. SG&A remained flat QoQ at Baht 200.7 million. Equity income decreased 67% YoY from Baht 122.9 million to Baht 40.5 million, and slightly decreased 3% QoQ mainly because of a reduction in day rates under new contracts, which were renewed during mid-to-late 2016 and secured for another three years. Therefore, EBITDA in 2Q/17 was Baht 277.0 million, up 85% QoQ and down 36% YoY. Accordingly, MML reported net profit of Baht 124.0 million and attributable net profit to TTA of Baht 72.2 million.

Subsea IRM - Vessels Revenue Breakdown (in million Baht)



Vessel Working Days & U-Rate⁽¹⁾



⁽¹⁾ Excluding three non-performing vessels, which is currently in cold stack.

Unique Mining Services Public Company Limited (UMS)

- Sales volume of coal in 2Q/17 was 61.3 Ktons, up 82% YoY and down 12% QoQ.
- EBITDA was Baht 4.7 million in 2Q/17, down 39% YoY and up 839% QoQ.
- Net losses to TTA was Baht 13.0 million in 2Q/17, lowered by 13% QoQ.

Performance Summary

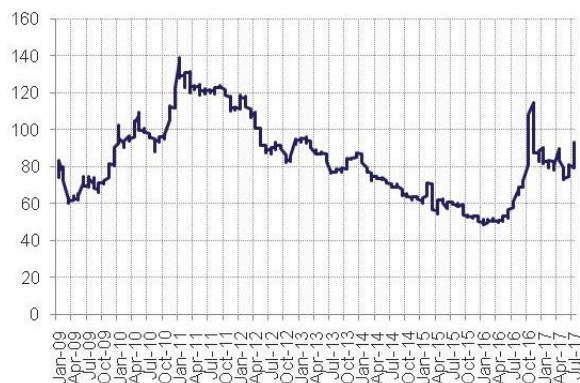
in million Baht	2Q/16	1Q/17	2Q/17	% YoY	% QoQ	6M/16	6M/17	% YoY
Total Revenues	79.2	180.7	159.5	102%	-12%	199.8	340.3	70%
Total Costs	(55.3)	(160.6)	(137.5)	149%	-14%	(147.9)	(298.0)	101%
Gross Profits/(Losses)	23.9	20.1	22.1	-8%	10%	51.8	42.2	-19%
Other Income	1.4	1.1	0.6	-58%	-45%	2.2	1.7	-23%
SG&A	(17.5)	(21.9)	(17.9)	2%	-18%	(38.9)	(39.8)	2%
EBITDA	7.8	(0.6)	4.7	-39%	839%	15.1	4.1	-73%
Depreciation & Amortization	(10.3)	(9.2)	(9.5)	-9%	3%	(20.7)	(18.6)	-10%
EBIT	(2.5)	(9.8)	(4.7)	-87%	52%	(5.6)	(14.5)	-161%
Finance Costs	(8.8)	(8.5)	(8.8)	0%	4%	(21.4)	(17.2)	-20%
Gains/(Losses) from Foreign Exchange	-	3.7	0.0	n.a.	-99%	(0.0)	3.7	8823%
Non-Recurring Items	-	(0.9)	(0.0)	n.a.	98%	(2.2)	(0.9)	59%
Profits/(Losses) before income tax	(11.3)	(15.5)	(13.5)	-19%	13%	(29.2)	(29.0)	1%
Income Tax Expenses	-	(1.1)	(1.0)	n.a.	-15%	-	(2.1)	n.a.
Net Profits/(Losses)	(11.3)	(16.6)	(14.4)	-28%	13%	(29.2)	(31.0)	-6%
Net Profits/(Losses) attributable								
To Non-controlling interests	(1.1)	(1.6)	(1.4)	-28%	13%	(3.0)	(3.1)	-2%
To TTA	(10.2)	(15.0)	(13.0)	-28%	13%	(26.2)	(28.0)	-7%
Normalized Net Profits/(Losses)	(11.3)	(15.7)	(14.4)	-28%	9%	(27.0)	(30.2)	-11%
Normalized Net Profits/(Losses) to TTA	(10.2)	(14.2)	(13.0)	-28%	9%	(24.2)	(27.2)	-12%
Gross Margin (%)	30%	11%	14%			26%	12%	
EBITDA Margin (%)	10%	0%	3%			8%	1%	
Net Profit Margin (%)	-14%	-9%	-9%			-15%	-9%	

*TTA indirectly held 90.11% of issued and paid up capital of UMS in 2Q/17.

*As consolidated on TTA's P&L

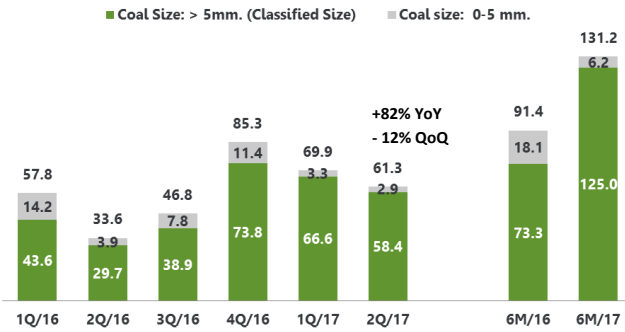
*Normalized Net Profits/(Losses) = Net Profits/(Losses) - Non-Recurring Items

New Castle Coal Index (US\$/Ton)



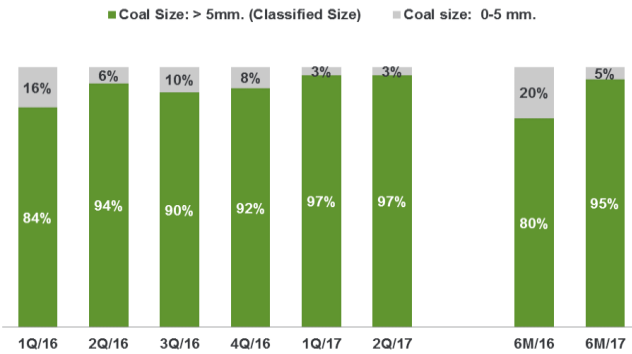
Coal market prices continued to increase from its low in early 2016 toward the end of the year 2016 and slightly declined in 1Q/17 and 2Q/17. As a result, the Newcastle index coal price grew from the average of US\$ 51.7 per ton in 2Q/16 to the average of US\$ 81.8 per ton in 1Q/17, and slightly dropped to the average of US\$ 79.7 per ton in 2Q/17.

Sale Volume (KTONs)



In 2Q/17, total revenues were Baht 159.5 million, which increased 102% YoY, due to higher sales volume of coal from 33.6 KTONs in 2Q/16 to 61.3 KTONs in 2Q/17, and decreased 12% QoQ due to lower sales volume. Despite lower sales volume, gross profit increased 10% QoQ to Baht 22.1 million.

Sale Volume Breakdown (%)



Accordingly, UMS reported EBITDA of Baht 4.7 million, which decreased 39% YoY and increased 839% QoQ. Depreciation and amortization and financial cost in 2Q/17 were at Baht 9.5 million and Baht 8.8 million, respectively, which remained flat QoQ. With fixed depreciation & amortization expenses and financial cost, UMS reported net losses of Baht 14.4 million and attributable net losses to TTA of Baht 13.0 million in 2Q/17.

PM Thoresen Asia Holding Public Company Limited (PMTA)

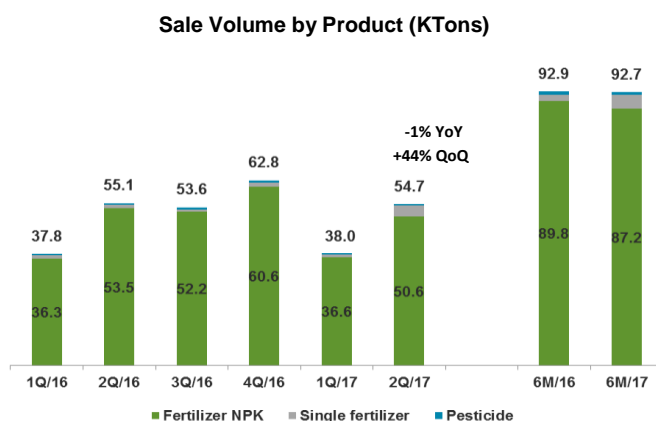
- Sales volume increased 44%QoQ but down 1% YoY to 54.7 KTons in 2Q/17
- Proportion of higher-margin domestic volume to total sales volume increased from 57% in 2Q/16 to 68% in 2Q/17; hence, higher gross margin up to 28% in 2Q/17.
- Net profit to TTA in 2Q/17 was Baht 50.7 million, up 20% YoY and 3193% QoQ.

Performance Summary

in million Baht	2Q/16	1Q/17	2Q/17	% YoY	% QoQ	6M/16	6M/17	% YoY
Sales Revenues	822.5	537.9	791.8	-4%	47%	1,430.6	1,329.7	-7%
Raw Material Costs	(615.2)	(384.8)	(572.6)	-7%	49%	(1,070.2)	(957.4)	-11%
Gross Profits/(Losses)	207.3	153.2	219.1	6%	43%	360.4	372.3	3%
Service & Other Income	15.3	14.8	13.1	-14%	-11%	26.2	27.9	6%
Operating Cost	(61.4)	(57.4)	(60.1)	-2%	5%	(111.0)	(117.6)	6%
Cost of providing services	(5.0)	(6.3)	(6.4)	30%	1%	(9.2)	(12.8)	40%
SG&A	(66.8)	(66.1)	(65.3)	-2%	-1%	(125.9)	(131.4)	4%
EBITDA	89.5	38.0	100.4	12%	164%	140.6	138.4	-2%
Depreciation & Amortization	(16.2)	(15.9)	(15.6)	-3%	-2%	(32.6)	(31.6)	-3%
EBIT	73.3	22.1	84.7	16%	284%	108.0	106.8	-1%
Finance Costs	(2.2)	-	(0.4)	-83%	n.a.	(3.9)	(0.4)	-91%
Gains/(Losses) from Foreign Exchange	(1.7)	(13.6)	3.6	321%	127%	(2.8)	(10.0)	-259%
Profits/(Losses) before income tax	69.4	8.5	88.0	27%	941%	101.3	96.5	-5%
Income Tax Expenses	(6.8)	(6.2)	(14.1)	106%	126%	(12.2)	(20.3)	66%
Net Profits/(Losses)	62.6	2.2	74.0	18%	3193%	89.0	76.2	-14%
Net Profits/(Losses) attributable								
To Non-controlling interests	20.4	0.7	23.3	14%	3193%	29.0	24.0	-17%
To TTA	42.2	1.5	50.7	20%	3193%	60.0	52.2	-13%
Gross Margin (%)	25%	28%	28%			25%	28%	
EBITDA Margin (%)	11%	7%	13%			10%	10%	
Net Profit Margin (%)	8%	0%	9%			6%	6%	

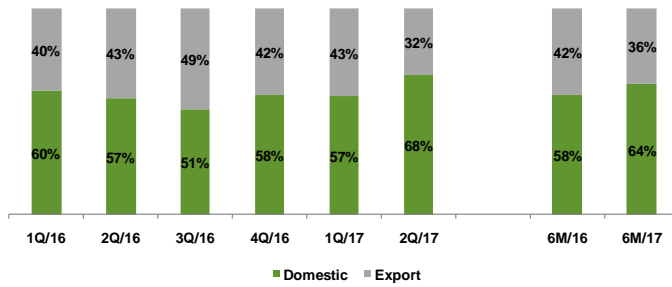
*TTA held 68.52% of issued and paid up capital of PMTA in 2Q/17.

*Gross Profits = Sales Revenues - Raw Material Costs



PMTA's fertilizer business was picking up from its low season in Q1 as the rice plantation season just started. Total revenues from sales was Baht 791.8 million, increased 47% QoQ, mainly due to a 44% increase in sales volume from 38.0 KTons in 1Q/17 to 54.7 KTons in 2Q/17, and decreased 4%YoY due to a slight drop in sales volume.

Sale Volume by Market (%)



Factory Area for Leasing & Occupancy Rate



In 2017, PMTA has focused on domestic market, where margin was higher. As a result, domestic sales volume increased 70% QoQ and 19% YoY. Domestic sales volume in 2Q/17 accounted for 68% of total volume, compared to 57% of total volume in 2Q/16 and in 1Q/17. Gross margin rose from 25% in 2Q/16 to 28% in 2Q/17. Despite a slight drop in sale volume YoY, gross profit increased 6% YoY to Baht 219.1 million because of higher proportion of domestic sales volume, and increased 43% QoQ due to higher total sales volume and proportion of domestic sales volume. Besides fertilizer, PMTA also has factory area for leasing, which has been fully utilized with total rental space of 50,500 sqm. The service income from factory area leasing business was Baht 12.3 million in 2Q/17. To serve an increasing demand, PMTA is building Baconco 5-B and 5-C with capacity of 20,000 sq.m, which would be completed by the end of this year. **Consequently, PMTA reported net profit of Baht 74.0 million and attributable net profit to TTA of Baht 50.7 million.**

Yours faithfully,
Thoresen Thai Agencies Public Company Limited

Mr. Chalermchai Mahagitsiri
 President & Chief Executive Officer

Mr. Jitender P. Verma
 Director and Senior Executive Vice
 President & Group CFO